

Date: 13 May 2026

Meeting to discuss opportunities for Goan Export and Import leads

A meeting was held between Mr. B. S. Uttam Kumar, Director of Uttams Rawmat Private Limited, and Mr. Cyril Desouza, Regional Director – Trade Promotion, World Trade Center Goa, to discuss opportunities for promoting exports to various international markets and to explore potential avenues for trade expansion. The discussion focused on the growing demand for pig iron products in global markets and the support that can be provided through trade promotion initiatives. During the meeting, Mr. Uttam Kumar provided an overview of the company's product portfolio, highlighting its capability to supply various grades of pig iron, including Foundry Grade Pig Iron, Basic Grade Pig Iron, and Special Grade Pig Iron. The participants discussed the export potential of these products to different countries and examined opportunities for expanding the company's international customer base. Emphasis was placed on identifying suitable markets, strengthening trade relationships, and leveraging international business networks to increase export volumes.

The discussion also covered the company's requirement for importing Sorel Grade Pig Iron through Goa. Mr. Uttam Kumar expressed interest in establishing reliable sourcing channels for this product to meet specific business requirements. In response, Mr. Cyril Desouza outlined the support mechanisms available through World Trade Center Goa and facilitated a business connection that could assist in sourcing and importing Sorel Grade Pig Iron. He also reiterated the organization's commitment to supporting businesses through market linkages, trade facilitation, and international networking opportunities. The meeting concluded on a positive note, with both parties acknowledging the potential for enhanced co-operation in the field of international trade. The interaction provided valuable insights into export promotion opportunities for Uttams Rawmat Private Limited and established a pathway for further engagement regarding the import of Sorel Grade Pig Iron. The support extended by World Trade Center Goa is expected to contribute to the company's efforts to expand its global trade activities and strengthen its presence in international markets.

The meeting was held on May 13, 2026