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Can Goa develop as a Logistics Gateway for South-West India?

Recognizing the growing importance of logistics and supply chain management in facilitating trade and economic development, World Trade Center Goa recently initiated discussions with key industry stakeholders to explore the potential of positioning Goa as a strategic logistics gateway for South-West India. As part of this initiative, Mr. Cyril Desouza, Regional Director – Trade Promotion, WTC Goa, met with Mr. Jeffrin Rodrigues, Vice President – Liner & Key Account Management, Berrio Lines, and Mr. Joshua Peteira, Branch Manager, Athena Global Logistics, to assess the strengths, opportunities, and challenges facing the logistics sector in Goa. The discussions highlighted Goa's unique advantages, including an extensive road network, two international airports, a natural harbour, a well-established rail network, and the availability of Roll-on/Roll-off (Ro Ro) services from the Inland Container Depot (ICD) at Balli. In addition, the State possesses warehousing infrastructure that can be further augmented to support growing cargo volumes and integrated logistics operations. The participants emphasized the need for a comprehensive industry study to better understand the logistics ecosystem in Goa, identify infrastructure gaps, evaluate cargo potential, and formulate a roadmap for developing the State into a regional logistics hub. Such a study would also examine opportunities in multimodal transportation, warehousing, cold chain logistics, container movement, coastal shipping, and value-added logistics services. The meeting concluded with a shared view that Goa possesses significant untapped potential to emerge as an efficient logistics and distribution centre serving not only the State but also neighbouring regions of Maharashtra, Karnataka, and the wider South-West Indian market. Strengthening the logistics sector could enhance trade competitiveness, attract investment, generate employment, and contribute significantly to Goa's long-term economic growth. WTC Goa will continue engaging with industry leaders, policymakers, and infrastructure stakeholders to support initiatives that strengthen the State's logistics capabilities and facilitate greater integration with domestic and international supply chains. The meeting was held on May 23, 2026