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GOA CAN BOOST ENGINEERING SERVICES EXPORT OF INDIA

The Indian State of Goa has immense untapped export potential across various sectors. World Trade Center Goa is taking efforts to give traction to these very sectors and has conceptualized a webinar series named Go a-TRADE, to showcase them locally, nationally and internationally. Episode five of the webinar series featured Mr. Nirmal Sanzagiri, Founder and CEO, Revati Consultancy Services Engineering and Management Consultants India's engineering goods export has grown 25% to USD 7.7 billion in November 2021 from the same month in the pre-pandemic year of 2019. Even in the earlier months, engineering export has posted double digit growth. In this context, engineering services exports could also grow significantly. Mr. Sanzagiri has more than three decades of experience in the engineering services exports sector overseas as well as in India, especially in the Oil & Gas and Chemicals sectors. This has added muscle to his experience which he would like to apply in promoting exports of this particular sector from Goa. He envisages that Goa could offer conceptualization, vendor development, machinery installation services, process development services as well as offer a robust after sales services The Middle East, South Korea, United Kingdom, Europe and United States of America are nations that offer strong potential for growth of exports in this sector. Ultra large plants, especially in the Oil & Gas and Chemicals sector have not yet been set up in Goa. At the same time, the state has the potential to be an ideal destination for promotion of engineering exports with its large potential of employable engineers. Goa could also be a potential Hub for promotion of soft skills in sectors like industrial safety, energy audits, international certifications, engineering management and overall plant designs, which would not only boost services exports from Goa but also significantly contribute to the growth of the engineering education system The webinar was conducted by Mr. Cyril Desouza, Assistant Director - Trade Promotion, World Trade Center Goa.

The webinar was held on December 22, 2021